

The security trade show

From 1st to 3rd october 2019

CONNECTS

Paris - Porte de Versailles - pav. 5.2/5.3

SOLUTIONS PROVIDERS AGAINST MALICIOUS ACTS



A FRENCH-SPEAKING AUDIENCE

92.5% from France

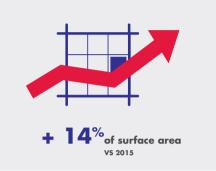
7.5% from abroad +16% VS 2015

Top countrie:

BELGIUM 6 ALGERIA TUNISIA

MOROCCO LUXEMBOURG IVORY COAST SWITZERLAND

A GROWING SHOW ON 2 PAVILIONS



QUALIFIED VISITORS

mixing intermediaries and end users

53%

intermediaries and suppliers

Manufacturer/Integrator of safety security equipment

Installer, Electrician

Distributor/Importer specialized in safety and security solutions Other services activities

Servicer provider (security guards, remote surveillance...)

End users

44%

Services

血 **Public sector** Construction and Building industry

Industry

Infrastructures

Other (health, farming...)

DECISION MAKERS, **Project and** budget holders



ARE DECISION **MAKERS** or specifiers in the procurement



BUSINESS MEETINGS **NEW IN 2017**

GENERATED CONTACTS ON THE SHOW (AVERAGE OF 12 CONTACTS)

CONFERENCES, to inform WORKSHOPS, to present your new product



+31% VS 2015



AUDITORS PER SESSION



WORKSHOPS

Figures have been certified by the OJS (the French Statistics Office)

More information on www.salon-aps.com

YOUR CONTACTS TO EXHIBIT:

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